

From: John Burr, Director of Highways & Transportation
To: Bryan Sweetland, Cabinet Member – Environment, Highways & Waste
Date: 13 December 2012
Subject: Technical & Environmental Services Contract (TESC) update
Classification: Unrestricted

Summary: The purpose of this report is to provide information, in conjunction with previous reports considered by the Policy Overview and Scrutiny Committee and subsequently the Environment, Highways and Waste Cabinet Committee, on the TESC procurement process in order that the Cabinet Member has all relevant information to enable a considered decision regarding the award of contract.

Recommendations: The Cabinet Member for Environment, Highways and Waste is recommended to award the TESC to Amey.

1. Recent Progress

TESC: Core Contract

1. *Invitation to Tender (ITT):* On 24 September 2012, an Invitation to Tender (ITT) was issued to the five shortlisted bidders (AECOM, Amey, Atkins, Capita Symonds, Parsons Brinckerhoff). By the close of play on 6 November 2012, the five final tenders had been submitted. As a part of this process, a Bidders Day was held on 11 October where the potential providers met KCC representatives (Officers and Members) to discuss the TESC requirements in more detail. The Elected Members panel of David Brazier and Roy Bullock both agreed that this was a useful and informative event.

2. *Tender Evaluations:*

Quality: Thirteen “Quality Questions” were evaluated across the areas of Evolving the Contract; Staffing the Contract; Quality Management; Supporting the Local Economy; Member and Public Satisfaction; Mobilisation; Information Technology; Commissioning; Planning and Environment; Ownership and Accountability.

Price: Tenderers submitted a schedule of rates as requested by the Council. The Council inputted these rates into a model that reflects the Council’s estimate of the potential annual requirements for each staff grade.

Presentations: As a part of the process, the Council required the tenderers to present their Final Tenders to Senior Members and the Employer’s Senior Management Team. Presentations took place on 20 November and David Brazier chaired the assessment panel which scored the bidders based on their presentation and subsequent

question and answer sessions. Roy Bullock and Ian Chittenden also attended and asked questions as a part of the KCC audience, which also included representatives from Enterprise – the Term Maintenance Contractor for Highways and Transportation.

2. *Preferred Bidder Identified:* Based on the results across the areas of Quality, Price and Presentation, the preferred bidder has been identified. A report to confirm the full details was submitted to the Commissioning and Procurement Board meeting on 12 December. The report showed that across the three key areas of Quality, Price and Presentations, Amey was the strongest Tenderer and is now the “Preferred Bidder” for the TESC.

Amey, throughout the process, have demonstrated their appetite and ability for the contract. They have committed to work with the Council to evolve the Contract and the personnel in the proposed management team were well received and have committed to be ring fenced to the TESC for at least the first 18 months.

4. Next Steps

Core Contract

1. *Signed Record of Decision:* Democratic Services will publish the proposed decision on 13 December. The final, signed version will be published 5 clear days later (21 December) and the five clear days Scrutiny (“call in “period) starts.,
2. *Scrutiny Period Ends:* Owing to bank holidays and office closures this period will end at midnight on 3rd January 2013. Subject to the completion of the Call-in period without a Call-in being made the decision will be able to be implemented from 4th January.
3. *Signing Ceremony:* Booked for 16 January.
4. *Mobilisation:* Mobilisation must have commenced by mid-January 2013 to allow both KCC and the new provider sufficient time to start the new contract on 1 April 2013.

5. Conclusions

A robust and focussed procurement process has led to Amey being recommended “preferred bidder” and subject to the above “next steps” they will be awarded the contract in early 2013.

6. Recommendations

- That the Cabinet Member agrees to award the TESC contract to Amey as the preferred bidder.

7. Background Documents

EHW Policy Overview and Scrutiny Committee meetings:

- 12 January 2012

<https://democracy.kent.gov.uk/ieListDocuments.aspx?CId=529&MId=3968&Ver=4>

- 14 March 2012

<https://democracy.kent.gov.uk/ieListDocuments.aspx?CId=529&MId=3969&Ver=4>

EHW Cabinet Committee Meeting:

- 20 September 2012

<https://democracy.kent.gov.uk/documents/s34114/Item%20B9%20-%20Technical%20and%20Environmental%20Service%20Contract.pdf>

- 15 November 2012

<https://democracy.kent.gov.uk/documents/s36423/Item%20B2%20-%20TESC.pdf>

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